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RAU | INTERIM – WHO WE ARE

“We connect people to the tasks.”

Thomas Schulz, Managing Director

We are the first choice for interim management solutions in the food industry. Because we find optimal solutions at eye level within the special triangular relationship between companies, managers and us.

Professional. Human. Value oriented.

We offer customised solutions for the food industry. This is our area of expertise, as our managing director spent many years as a human resources and interim manager in the Bavarian dairy industry. With this experience and competence, we consider ourselves a catalyst that brings together what belongs together for a specific period of time.

Together with RAU | CONSULTANTS from Munich, we are bona fide experts that strive for excellent project outcomes. Value oriented with a specific industry focus. We deliberately emphasise specialisation. We only make promises we can keep. After all, we are an independently led, manager-owned company, exclusively committed to shared success.

WHY INTERIM?

“Our Interim solutions provide cost-transparent, fast and efficient results for our clients.”

Complex tasks can be controlled reliably by interim managers. The concrete occasions warranting efficient interim project deployment are manifold. Apart from emergency situations in instances of vacancies or restructuring, interim managers are often requested by our clients in processes requiring integration after a takeover or to implement new systems and processes. Whether as sparring partner for new business development solutions, as plant manager who implements efficient processes, as innovator or as stabiliser.

The interim managers in our network are established design and implementation experts with a proven track record that demonstrates their personal experience with the clear goal of getting the job done. They are committed to the contract, with an impartial view of their career, while being independent and keeping the goal in sight – invaluable traits for the tasks assigned to them. If our clients need concrete, timely and risk-free assistance we provide the ideas that can truly help. We promise.

ENTHUSIASM
TRUST NETWORKING
MARKET EXPERTISE RELIABILITY
SPEED CLARITY DISCRETION
LOYALTY SOLUTION ORIENTATION
INSIGHT INTO HUMAN NATURE
COMMITMENT KNOWLEDGE OF PROCESSES
GOAL ORIENTATION SINCERITY
CONCENTRATION TRANSPARENCY
FOOD INDUSTRY
PERSONALITY FORESIGHT SUCCESS
ATTENTIVENESS EFFICIENCY
ENTREPRENEURIAL MINDSET
PATIENCE ENERGY GROWTH
EFFECTIVENESS PERSISTENCE
STABILITY ATTITUDE COMMUNICATION
FAIRNESS AWARENESS
DISCIPLINE

WHAT MAKES US UNIQUE

*“We understand our customers’ needs
and the interim managers’ solutions.
From our own personal
and professional experience.”*

We know the industry from within and personally know all the managers in our network. When providing project support, we are committed to being accessible and readily available partners to managers and clients alike. What if situations or requirements change? We are at your disposal to find the right solution. Here, we focus on what we are best at: increasing our clients’ performance and ensuring their sustained success with an interim assignment.

That is our goal! This is what we work for. Value oriented, at eye level, with a professional attitude. Fair, attentive and transparent with extensive market knowledge. Reliable, fast, goal-oriented. Our comprehensive knowledge of the food industry combined with a transparent pricing policy and long-term experience in sensing drivers crucial for success – this is what distinguishes us. Judge us based on our deeds because these are an expression of what we stand for. Enthusiasm is needed to start things off on a good note, while discipline is needed to bring things to a good close. This guiding principle is what inspires us in our work.

INDUSTRIES

*“We work along the entire value chain,
in all branches of the food industry.”*

Our clients’ scope of activity is as broad as the food industry itself. We find client-specific solutions not only for the food producers, but we go much further upstream in the process, also focusing on the end customer. Logistics specialists and distributors- apart from mechanical and plant engineers and suppliers of ingredients or packaging- belong in our circle of customers; ultimately, they are the ones responsible for stocking the shelves and presenting the finished products to consumers.

Whether it’s milk, beverages, meat products, baked goods, a producer of valves, packaging, fruit and vegetables, frozen or dry foods, organic, crisps or yeast: we understand the requirements and have viable and readily available solutions at hand for our clients. Because interim managers in our network possess a skillset that is as diverse as the industry. Ranging from QM experts to managing directors. From specialists to allrounders. From within the food industry. For the food industry.

CUSTOMER TESTIMONIALS

Satisfied customers are what keep us going. Here is what some of our clients have to say:

"I am very satisfied with the result because we managed to reach our project goal with the interim manager. I experienced Mr. Schulz as an industry expert due to his transparent, honest and competent way of working."

Georg Lampersperger,
Bergader Privatkäserei GmbH

"I am completely convinced by Mr Schulz's hands-on approach, as his out-of-the-box thinking resolved our vacancy issue, exactly commensurate with our company's internal situation. Excellent work by RAU | INTERIM."

Marian Heinz,
Frischpack GmbH

"At any point in time during the project, I felt that RAU | INTERIM was a fair and reliable partner and that Mr. Schulz practices the values conveyed by the company's website."

Dr. Dieter Brinkmeyer,
Henkelmann GmbH & Co. KG

"We had a pleasure of having an Interim Senior Brand Manager with us for seven months provided by RAU | INTERIM. We were very happy with his contributions and the quick and flexible identification and implementation of this solution."

Randi Riisager Wahlsten,
Arla Foods Deutschland GmbH

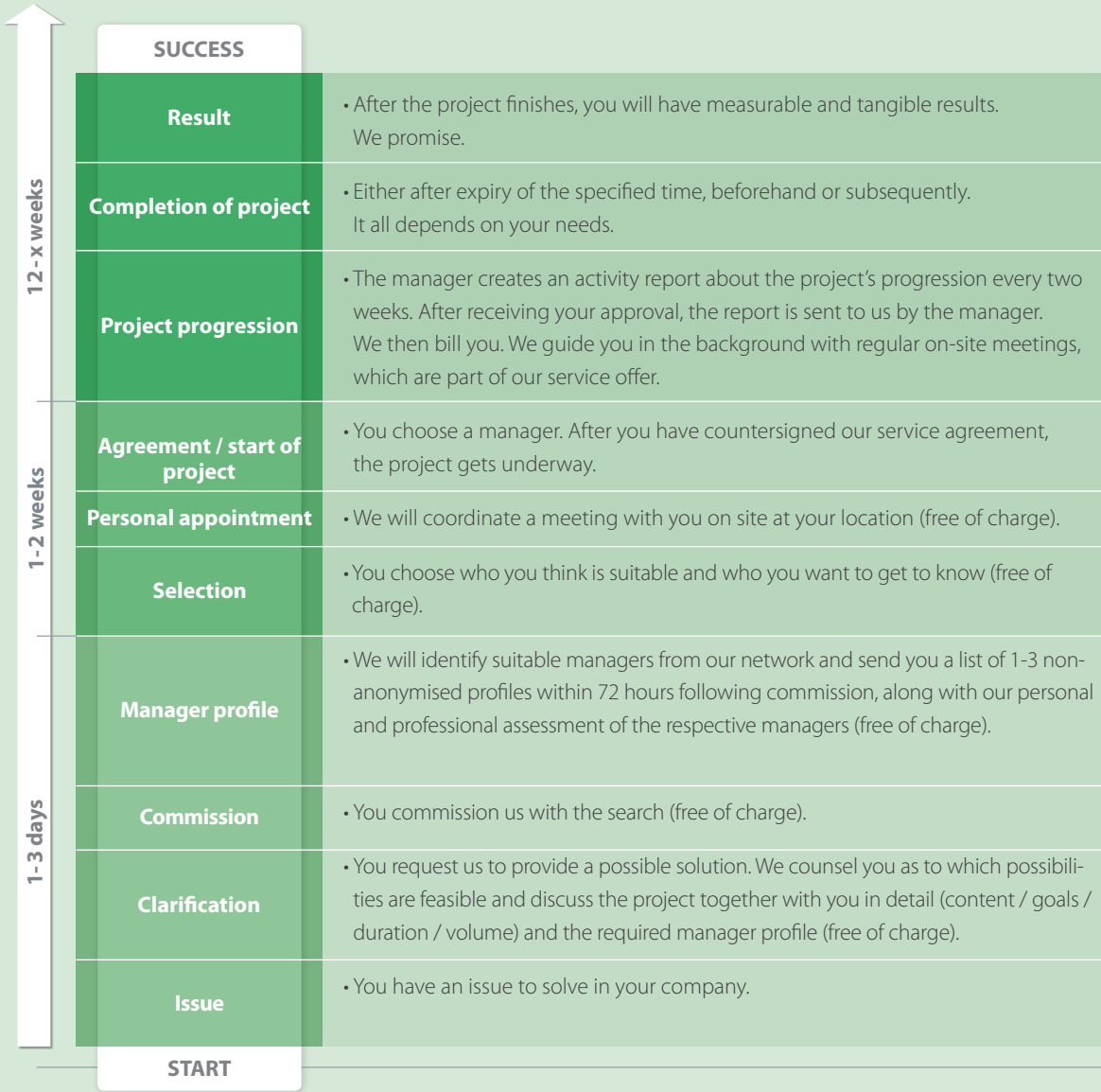
"Mr. Schulz understood that we are global players and thus he was able to quickly adjust to the structural conditions, while focusing on the goal at hand. It was a pleasure working with Mr. Schulz from RAU | INTERIM. The professionalism was outstanding!"

Florian Unseld,
Pentair Südmo GmbH

"RAU | INTERIM delivered quickly, on short notice and very satisfactorily. The project went smoothly and the manager's project results were exactly what we had hoped for."

Thorsten Oberschmidt,
Refresco Deutschland GmbH

PROJECT OVERVIEW



OUR NETWORK

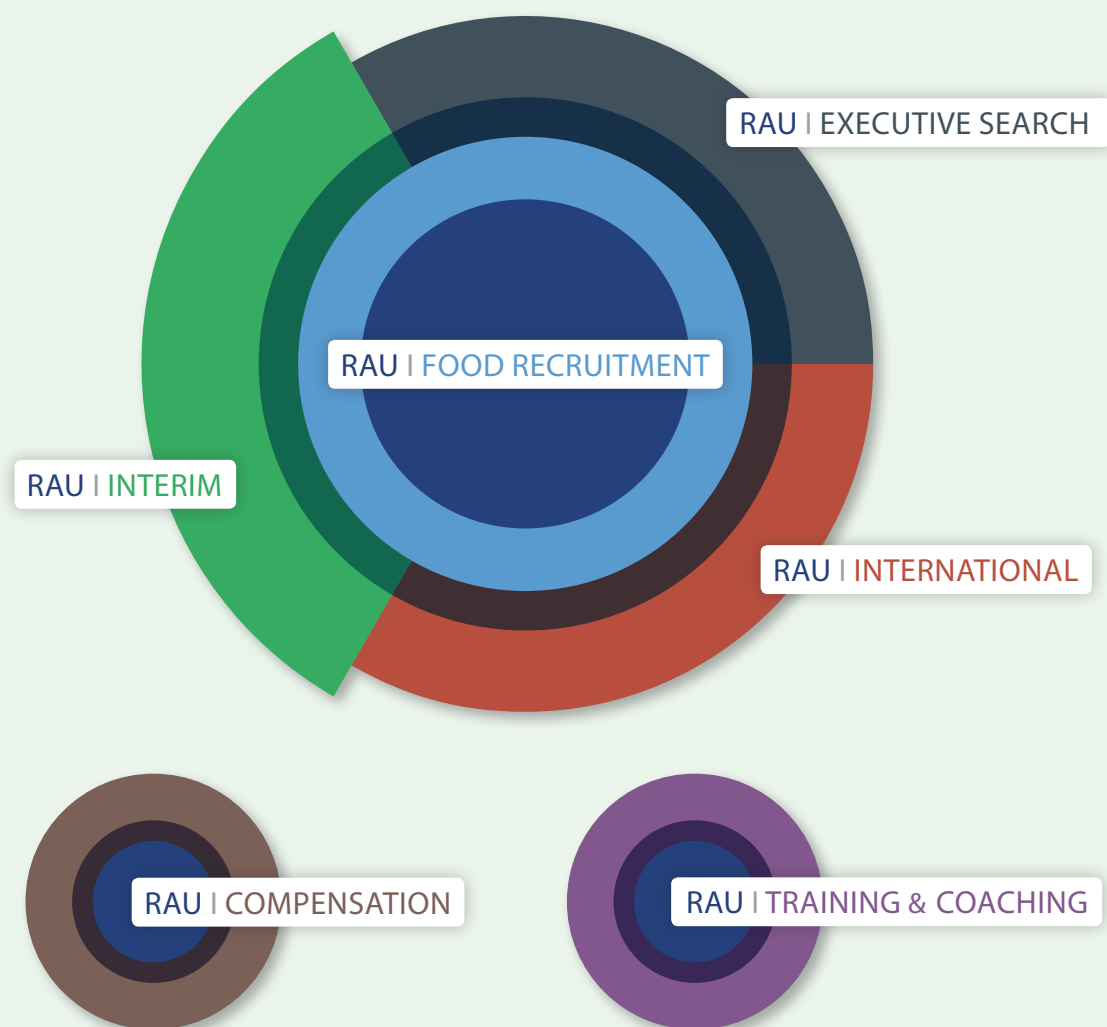
“Success depends on people. Our network opens new doors.”

The cooperation with RAU | CONSULTANTS in Munich is one of the keys to our success, because RAU | CONSULTANTS is a trusted partner known for honest, confidential and qualitative work, and more than 40 years of experience in the food industry.

We are an associate provider of the network Deutsches Interim Management e.V. (DDIM) and also have a trusting and close cooperation with select provider colleagues. We are a member of the value-oriented HR network “Initiative Wege zur Selbst GmbH” and our managing director, as a lawyer, contributes regular articles for a series on labour law at foodjobs.de.

Even ahead of concrete project assignments, we conduct structured and in-depth interviews with the managers in our network. We thereby get a comprehensive picture of their professional and personal expertise and can immediately respond to our clients’ requests to determine which managers from our network are able to get the job done.

COMPREHENSIVE SERVICE PACKAGES FOR EVERY CHALLENGE



SERVICES OF RAU | CONSULTANTS AT A GLANCE

We adapt our consultancy services to your requirements and draw up an individual service package for you.

RAU | FOOD RECRUITMENT

Advertisement-based search and direct search for executives and experts – for the highest response rates and accurate results.

RAU | EXECUTIVE SEARCH

Exclusive additional services in the search for, selection of and integration in top positions.

RAU | INTERIM

Interim management solutions for recruiting and supporting executives and experts.

RAU | INTERNATIONAL

Local search and approaching the most important international markets with a central contact person for you.

All services are combinable and always include active sourcing and access to our pool of candidates and network.

RAU | COMPENSATION

Consulting on the topic of compensation – from preparing market comparisons over determining salary levels to designing compensation components and introducing compensation systems.

RAU | TRAINING & COACHING

Support in connection with developing skills in the areas of leadership, communication and change management. Our trainers and coaches develop tailored solutions together with you that are suited to your purposes and are effective.

Examples of service packages

- Advertisement-based search with complementary direct approach or vice versa
- Ongoing filling of position and bridging of vacancy through interim managers
- Direct search in Germany and in selected international markets

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